

**HEARING EXHIBITS  
TO ACCOMPANY THE TESTIMONY OF  
ALAN H. PRICE, COUNSEL  
CHINESE PRODUCERS  
CERTAIN COLOR TELEVISION RECEIVERS  
FROM CHINA**

Inv. No. 731-TA-1034 (Final)

Before the United States International Trade Commission  
Washington, D.C.

APRIL 5, 2004

Submitted by The Chinese Producers:

Haier Group, Konka Group Company, Ltd., Philips Consumer Electronics Co. of  
Suzhou Ltd., Sichuan Changhong Electric Co., Ltd., TCL Holding Company Ltd.,  
Xiamen Overseas Chinese Electronic Co., Ltd.

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# TABLE 1

**PUBLIC VERSION  
 PROPRIETARY INFORMATION DELETED**

**TABLE 1**

**U.S. PRODUCTION OF CTVS, NON-SUBJECT CTV IMPORTS, AND NON-SUBJECT  
 TVS**

**2001 – 2003**

Producer	Change in U.S. Production 2001 - 2003 (Units)	Change in Imports from Non-Subject Countries (Units)	Change in Imports and Production of Non-Subject TVs (Units)	Net Quantity Change (Units)
[ ]	[ ]	[ ]	[ ]	[ ]
[ ]	[ ]	[ ]	[ ]	[ ]
[ ]	[ ]	[ ]	[ ]	[ ]
[ ]	[ ]	[ ]	[ ]	[ ]
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Source: Prehearing Brief of the Chinese Producers at 39, Table 1

# **TABLE 2**

**PUBLIC VERSION**  
**PROPRIETARY INFORMATION DELETED**

**TABLE 2**

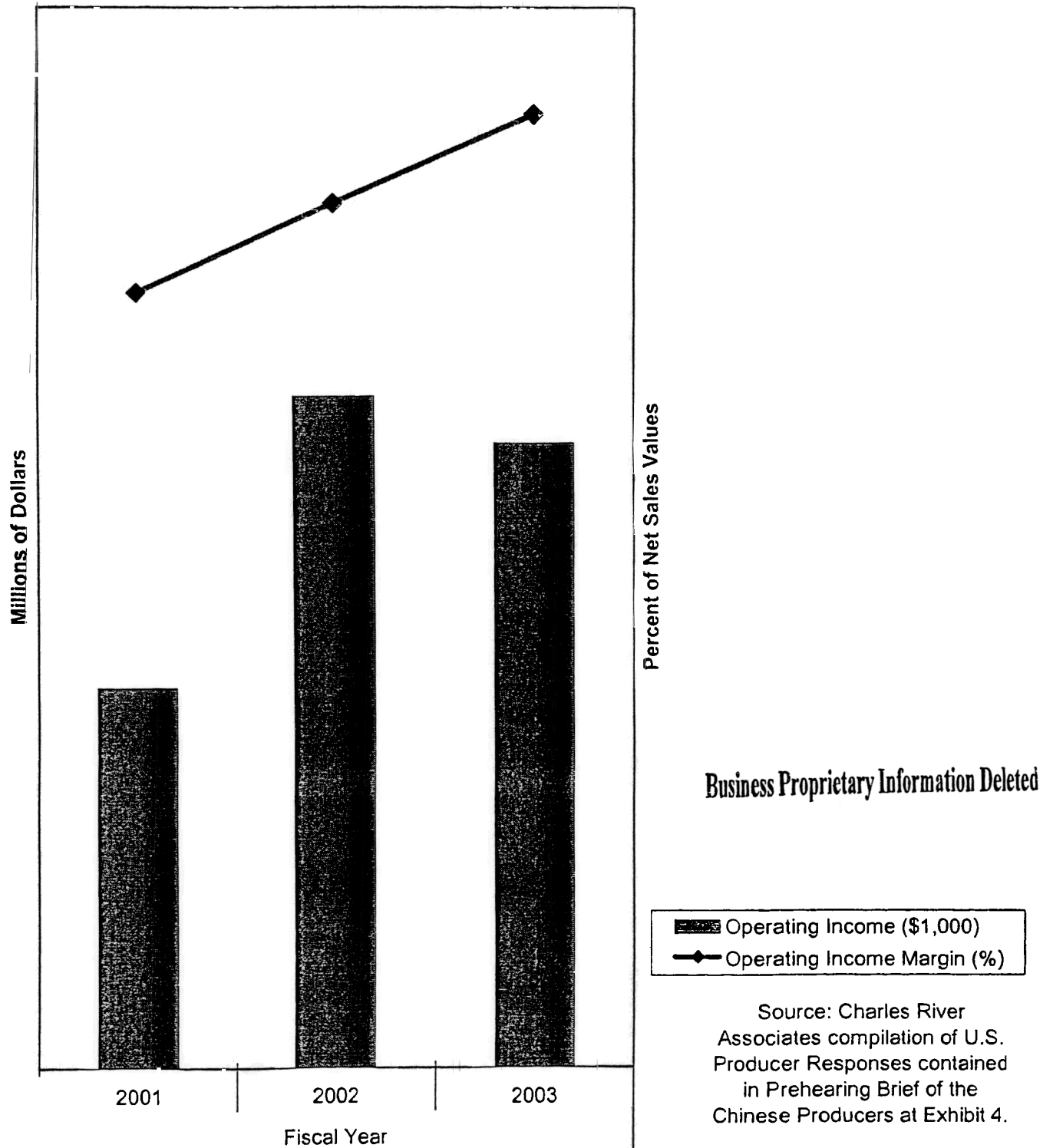
**U.S. DOMESTIC SHIPMENTS OF CTVS, NON-SUBJECT CTV IMPORTS, AND NON-SUBJECT TVS BY VALUE, 2001 – 2003**

Producer	Change in U.S. Commercial Shipments 2001 - 2003 (\$1000)	Change in U.S. Shipments of Imports from Non-Subject Countries (\$1000)	Change in Imports and Production of Non-Subject TVs (\$1000)	Net Value Change (\$1000)
[ ]	[ ]	[ ]	[ ]	[ ]
[ ]	[ ]	[ ]	[ ]	[ ]
[ ]	[ ]	[ ]	[ ]	[ ]
[ ]	[ ]	[ ]	[ ]	[ ]
[ ]	[ ]	[ ]	[ ]	[ ]
[ ]	[ ]	[ ]	[ ]	[ ]
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[ ]	[ ]	[ ]	[ ]	[ ]
[ ]				[ ]

Source: Prehearing Brief of the Chinese Producers at 40, Table 2

# CHART A

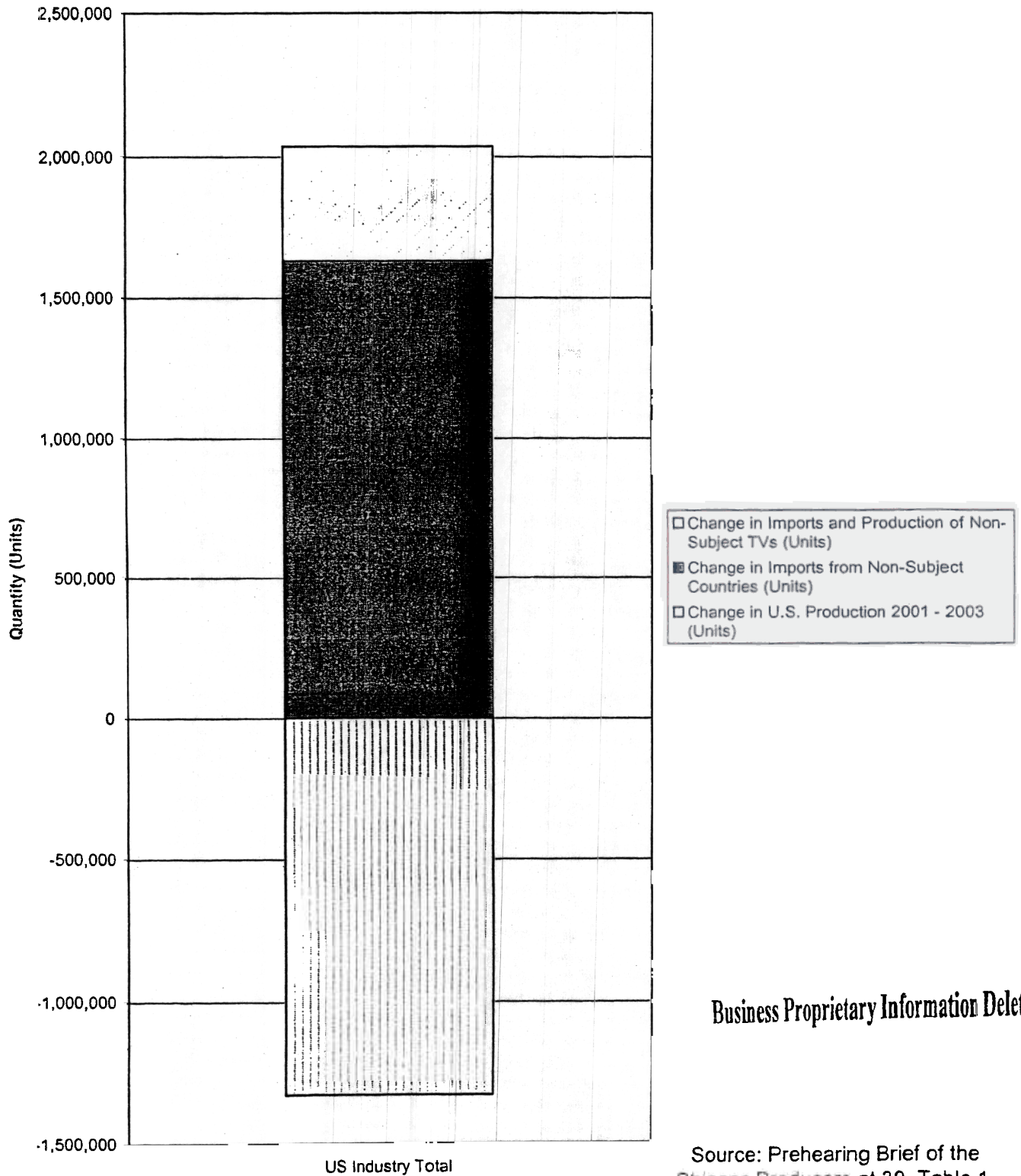
The U.S. CTV Industry Is Highly Profitable  
And Its Profitability Increased Over The POI



# CHART B

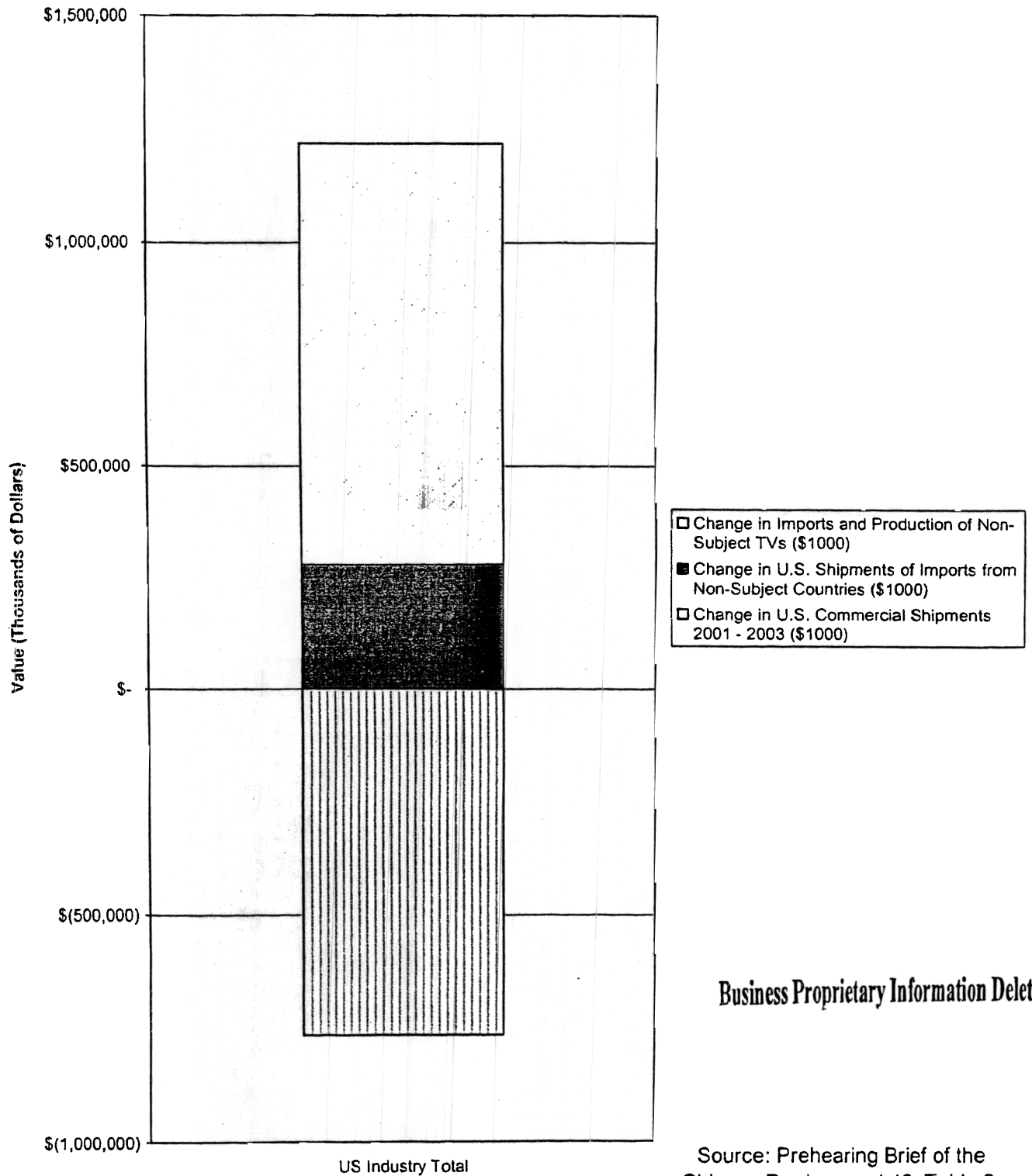


Total Color Televisions (21" and Over) Supplied By U.S. Producers Increased Over The POI



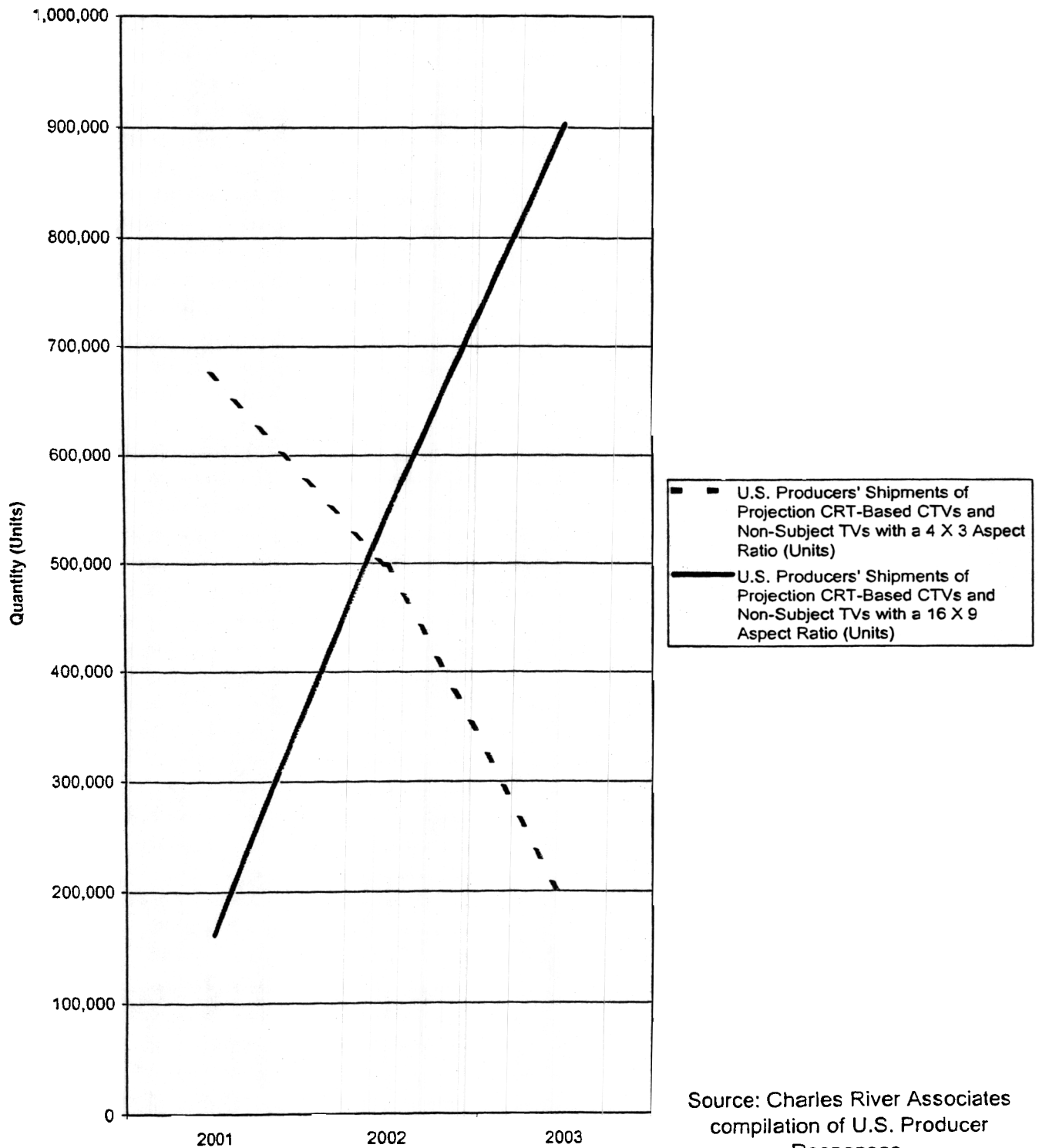
# CHART C

The Value of Color Television (21" and Over) Shipments By U.S. Producers  
Increased By Over \$450 Million Over The POI



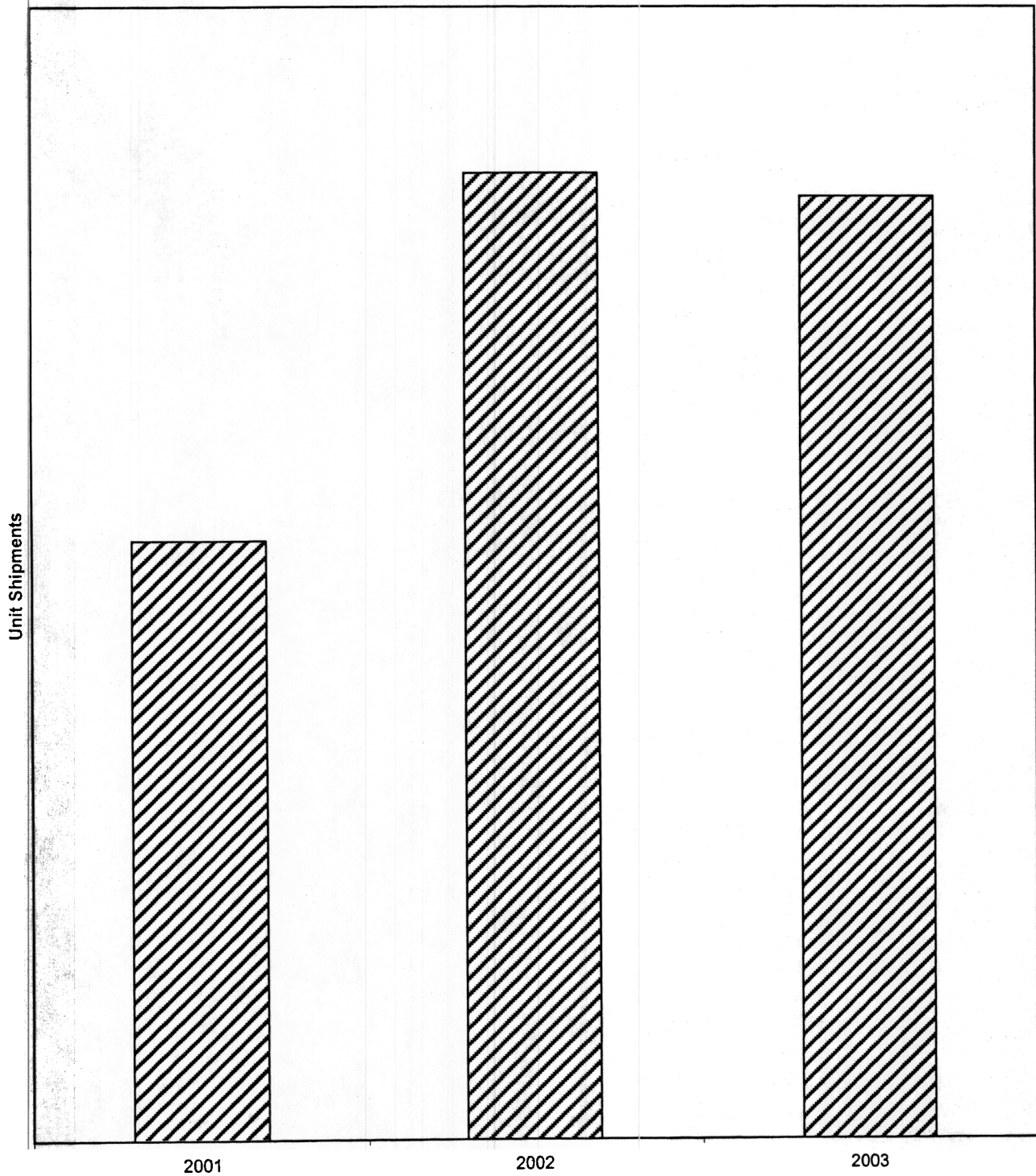
# CHART D

**As Technology Has Shifted U.S. Producers' Shipments of Projection CRT-Based CTVs And Non-Subject CTVs With A 16 X 9 Aspect Ratio Have Surged As Shipments Of Projection CRT-Based CTVs And Non-Subject CTVs With A 4 X 3 Aspect Ratio Have Plummeted**



# CHART E

**U.S. Producers' Shipments Increased By 57 Percent Over The POI  
For The Pricing Products Sold By U.S. Producers And Chinese Importers To Retailers**



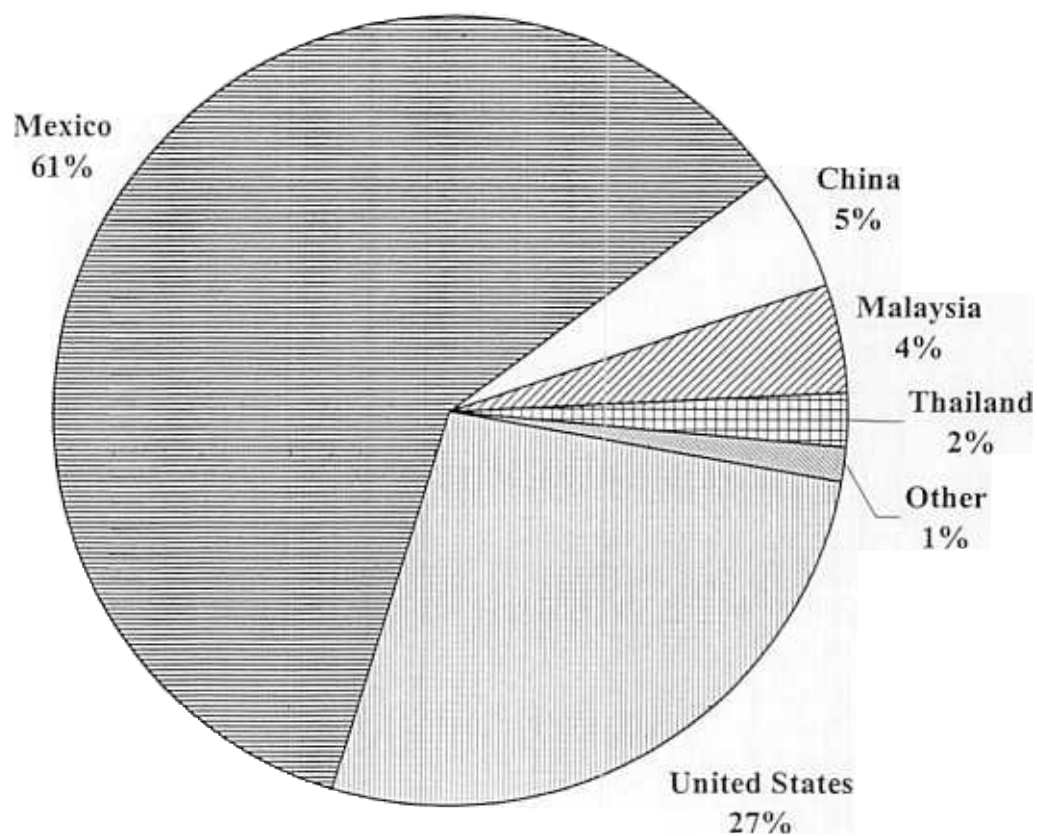
Source: Prehearing Staff Report at V-8 - V-16.

# CHART F



***PUBLIC DOCUMENT***

**Share of Consumption by Value, 2003**



Source: *Prehearing Brief of the Chinese Producers* at 24.